



**Concentric Investment Partners**  
900 Ridgefield Drive  
Suite 270  
Raleigh, North Carolina 27609  
[www.concentricpartners.com](http://www.concentricpartners.com)

**Brent Burgess**  
Managing Partner  
[bburgess@concentricpartners.com](mailto:bburgess@concentricpartners.com)

**Matt Young**  
Managing Partner  
[myoung@concentricpartners.com](mailto:myoung@concentricpartners.com)

**Corbin Graves**  
Partner  
[cgraves@concentricpartners.com](mailto:cgraves@concentricpartners.com)

**Michael Melvin**  
Senior Associate  
[mmelvin@concentricpartners.com](mailto:mmelvin@concentricpartners.com)

**Robbie Edmiston**  
Senior Associate  
[redmiston@concentricpartners.com](mailto:redmiston@concentricpartners.com)

## OVERVIEW

**Concentric Investment Partners** is a private investment firm that invests unitranche and subordinated debt, as well as preferred and common equity, into lower-middle market businesses throughout the United States.

Our team has an extensive track record investing together across a wide range of market conditions and has invested in more than 100 businesses over the past three decades.

Our approach to investing is marked by thoughtfulness, flexibility, and responsiveness. We are more than lenders – we are partners, helping our portfolio companies achieve their goals and magnify their positive impact on their employees, communities, and industries.

## CORE VALUES

### Stewardship

To be entrusted with others' capital is a serious charge and high calling. Our success is measured by adherence to our core values and the financial returns delivered to our investors.

### Teamwork

We achieve better results when we work collaboratively. Our success starts and ends with authentic relationships. Doing good work with great people is a lot of fun.

### Humility

We aspire to put the needs of others before our own; we seek to be givers, no takers. We make mistakes and we admit them. We seek to learn from others and to accept feedback.

## INVESTMENT CRITERIA

### EBITDA

**\$2-\$15 million**

### Industries

U.S. businesses in all industries (no real estate, start-ups, or turnarounds)

### Investment Size

**\$5-\$20 million**

Can lead transactions as large as \$50 million

### Deal Partners

- Private equity funds
- Independent sponsors
- Family offices
- Search funds
- Business owners / management

### Transaction Types

- Buyouts / changes of control
- Acquisitions
- Debt refinancings
- Minority recapitalizations
- Growth capital

### Securities

- Unitranche debt
- Subordinated debt
- Debt with warrants
- Preferred equity
- Common equity

## SELECT PRIOR INVESTMENT EXPERIENCE

Business Services

AVL Digital Group



Self-publishing platform for independent content creators, musicians, and authors

Business Services

Ambient Air



Testing and consulting company specializing in air emission services

Business Services

All Aboard America



Motorcoach service provider for charters, tours, and scheduled routes

Business Services

AEVEX Aerospace



Provider of manned and unmanned flight operations and services for the U.S. DoD

Business Services

Library Systems & Services



Library services company that manages municipal libraries on an outsourced basis

Business Services

ON Services



Provider of audio-visual production and entertainment services for live events

Consumer Products

Drake Waterfowl



Leading brand of clothing, waders, and other gear designed for waterfowl hunting

Energy

Specialized Desanders



Provider of engineered de-sanding solutions for oil and gas wells

Healthcare

CV Holdings



Designer and manufacturer of packaging products for diabetic test strips

Healthcare

St. Croix Hospice



Provider of hospice services to patients, families, and caregivers across the U.S.

Healthcare

Meduit



Provider of revenue cycle management for hospitals and healthcare providers

Manufacturing / Industrials

AGM Automotive



Global supplier of automotive interior components and systems

Manufacturing / Industrials

Fischbein



Manufacturer of bag packaging equipment used across a variety of industries

Technology

CIS Secure Computing



Leading provider of modified IT products for secure government requirements

Technology

Motor Vehicle Software Corp.



Provider of process management software for state governments and businesses